

AUDIT COMMITTEE

Date of Meeting	Wednesday 21 st March 2018
Report Subject	Treasury Management Quarterly Update 2017/18
Cabinet Member	Leader of the Council and Cabinet Member for Finance
Report Author	Corporate Finance Manager
Type of Report	Operational

EXECUTIVE SUMMARY

The report provides an update on matters relating to the Council's Treasury Management Policy, Strategy and Practices 2017/18 to the end of February 2018.

RECOMMENDATIONS

1	Members note the Treasury Management 2017/18 quarterly update.
---	--

REPORT DETAILS

1.00	EXPLAINING THE QUARTERLY UPDATE
1.01	The Council has nominated the Audit Committee to be responsible for ensuring effective scrutiny of Treasury Management Strategy and Policies. The Audit Committee has previously agreed to include Treasury Management as a standing item on each quarterly agenda to receive an update.
1.02	On 16 th February 2016 the Council approved the Treasury Management Policy Statement 2016-2019 and Treasury Management Practices 2016-2019, following the recommendation of the Cabinet and consideration by the Audit Committee.

1.03	On 14 th February 2017, the Council approved the Treasury Management Strategy 2017/18, following the consideration by the Audit Committee and recommendation from the Cabinet.																
1.04	A statement setting out the Council's investments as at 28 th February 2018 is attached at Appendix 1 and shows that the investment balance at this time was £18.2m, spread across 8 counterparties with an average investment rate of 0.45%.																
1.05	There have been no changes to the Council's long term borrowing during the quarter. A schedule of outstanding loans as at 28 th February 2018 is attached as Appendix 2, with total long-term borrowing of £252.5m with a weighted average interest rate of 4.95%.																
1.06	Appendix 3 shows the Council's short term borrowing as at 28 th February 2018. The total amount of loans outstanding was £42.1m with an average interest rate payable of 0.59%.																
1.07	<p>The borrowing strategy throughout 2017/18 has been to monitor capital expenditure plans to confirm the Council's long term borrowing need. This is to ensure that the Council does not commit to long term borrowing too early and borrow unnecessarily which will be costly.</p> <p>Short term borrowing continues to be available at much lower rates than long term borrowing and is currently being utilised as far as possible without exposure to excessive refinancing risk.</p> <p>The structure of the Council's borrowing portfolio is constantly being reviewed as interest rates are forecast to rise, using current forecasts short term borrowing will be more cost effective over the medium term compared with long term borrowing.</p> <p>In the near future it is likely that borrowing long term could represent a better deal over the long term but this would be more expensive in the short to medium term and will reduce the flexibility of our debt portfolio. The position is finely balanced and is being monitored closely.</p>																
1.08	<p>Members requested a list of the regulated financial institutions which have approved the Council's application to be classed as a professional client under MiFID II as its January 2018 meeting. These are detailed in the table below:</p> <table border="1" data-bbox="316 1579 1385 2072"> <thead> <tr> <th>Financial Institution:</th> <th>Relationship with the Council:</th> </tr> </thead> <tbody> <tr> <td>Arlingclose Limited</td> <td>Treasury Management Advisors</td> </tr> <tr> <td>Martin Brokers Ltd</td> <td>Broker</td> </tr> <tr> <td>Tradition (UK) Ltd</td> <td>Broker</td> </tr> <tr> <td>ICAP plc</td> <td>Broker</td> </tr> <tr> <td>Tullet Prebon (UK) Ltd</td> <td>Broker</td> </tr> <tr> <td>BGC Partners</td> <td>Broker</td> </tr> <tr> <td>King & Shaxson Limited</td> <td>Broker & Custodian</td> </tr> </tbody> </table>	Financial Institution:	Relationship with the Council:	Arlingclose Limited	Treasury Management Advisors	Martin Brokers Ltd	Broker	Tradition (UK) Ltd	Broker	ICAP plc	Broker	Tullet Prebon (UK) Ltd	Broker	BGC Partners	Broker	King & Shaxson Limited	Broker & Custodian
Financial Institution:	Relationship with the Council:																
Arlingclose Limited	Treasury Management Advisors																
Martin Brokers Ltd	Broker																
Tradition (UK) Ltd	Broker																
ICAP plc	Broker																
Tullet Prebon (UK) Ltd	Broker																
BGC Partners	Broker																
King & Shaxson Limited	Broker & Custodian																

	<table border="1"> <tr> <td>Institutional Cash Distributors (ICD)</td> <td>Money Market Funds</td> </tr> <tr> <td>Federated Investors (UK) LLP</td> <td>Money Market Funds</td> </tr> <tr> <td>Aberdeen/Standard Life</td> <td>Money Market Funds</td> </tr> <tr> <td>Insight Investment</td> <td>Money Market Funds</td> </tr> <tr> <td>Coventry Building Society</td> <td>Building Society</td> </tr> </table> <p>There are no outstanding applications to 'opt up' to professional status with any financial institution at this time.</p> <p>The Council has not received any rejections from applications submitted to financial institutions, all applications have resulted in a successful outcome to continue to be recognised as a professional client.</p>	Institutional Cash Distributors (ICD)	Money Market Funds	Federated Investors (UK) LLP	Money Market Funds	Aberdeen/Standard Life	Money Market Funds	Insight Investment	Money Market Funds	Coventry Building Society	Building Society
Institutional Cash Distributors (ICD)	Money Market Funds										
Federated Investors (UK) LLP	Money Market Funds										
Aberdeen/Standard Life	Money Market Funds										
Insight Investment	Money Market Funds										
Coventry Building Society	Building Society										
1.09	<p><u>Economic update – Provided by Arlingclose</u></p> <p>The optimism about global growth evident in the second half of 2017 continued into 2018, with repercussions for central bank decision-making and interest rate expectations. Expectations for the US economy in particular were riding high, after strong Q3 GDP growth and the Donald Trump-driven tax reforms eventually passed late in 2017, while Eurozone activity continued to strengthen.</p> <p>In the UK, economic growth continued to be relatively subdued, particularly with regards to business investment and consumer spending, as Brexit uncertainty and higher inflation continued to weigh on activity. However, the stronger global picture and monetary policymaker concerns about higher wage growth/inflation fed into interest rate expectations, prompting a rise in government bond yields. This more hawkish stance was confirmed by the February Inflation Report, following which the market priced in a high probability of a Bank Rate rise in May.</p>										
1.10	<p><u>Interest Rate Forecast</u></p> <p>Since the last report Arlingclose Ltd, the Council Treasury Management Advisors has revised its interest rate projections. The projection is for Bank Rate rise by 0.25% in June and December 2018, then again in June 2019 to 1.25%.</p> <p>Gilt yields have also risen slightly, any borrowing that the Council undertakes is linked to Gilt yields. The Arlingclose projection is for yields to experience a further small upward movement of 0.2% over the next financial year and broadly stay flat over the next 2 financial years.</p>										
1.11	<p><u>Change in Minimum Revenue Provision</u></p> <p>As part of 2018/19 budget setting the Council's policy on Minimum Revenue Provision (MRP) has been reviewed with full Council approving a change to the policy at its meeting on 1st March. This has the impact of bringing forward the Council's borrowing requirements which was explained and considered as part of the decision to change the policy.</p>										

2.00	RESOURCE IMPLICATIONS
2.01	The financial implications of changes to investing and borrowing rates and the change in MRP policy as set out in the report will be factored into the next revenue budget report and future forecasts of the Medium Term Financial Strategy; no other resource implications directly as a result of this report.

3.00	CONSULTATIONS REQUIRED / CARRIED OUT
3.01	Arlingclose Ltd, being the Council's treasury management advisors.

4.00	RISK MANAGEMENT
4.01	Risk Management directly addressed within the report.

5.00	APPENDICES
5.01	<ol style="list-style-type: none"> 1. Investment Portfolio as at 28th February 2018 2. Long Term Borrowing Portfolio as at 28th February 2018 3. Short Term Borrowing Portfolio as at 28th February 2018

6.00	LIST OF ACCESSIBLE BACKGROUND DOCUMENTS
6.01	<p>Contact Officer: Paul Vaughan – Technical Finance Manager Telephone: 01352 702289 E-mail: paul.vaughan@flintshire.gov.uk</p>

7.00	GLOSSARY OF TERMS
7.01	<p>Bank Rate: The official interest rate set by the Bank of England's Monetary Policy Committee and what is generally termed at the "base rate".</p> <p>Basis Point: A unit of measure used in finance to describe the percentage change in the value or rate of a financial instrument. One basis point is equivalent to 0.01% (1/100th of a percent). In most cases, it refers to changes in interest rates and bond yields. For example, if interest rates rise by 25 basis points, it means that rates have risen by 0.25% percentage points.</p> <p>Bond: A certificate of debt issued by a company, government, or other institution. The bond holder receives interest at a rate stated at the time of issue of the bond. The price of a bond may vary during its life.</p>

Capital Expenditure: Expenditure on the acquisition, creation or enhancement of capital assets.

Capital Financing Requirement (CFR): The Council's underlying need to borrow for capital purposes representing the cumulative capital expenditure of the local authority that has not been financed.

Credit Default Swaps: Similar to an insurance policy against a credit default.

Certificates of Deposits (CD's): A savings certificate entitling the bearer to receive interest. A CD bears a maturity date, a specified fixed interest rate and can be issued in any denomination. CDs are generally issued by commercial banks. The term of a CD generally ranges from one month to five years.

Cost of Carry: The "cost of carry" is the difference between what is paid to borrow compared to the interest which could be earned. For example, if one takes out borrowing at 5% and invests the money at 1.5%, there is a cost of carry of 3.5%.

Consumer Price Index (CPI): The UK's main measure of inflation (along with Retail Price Index or 'RPI') The Monetary Policy Committee of the Bank of England set the Bank Rate in order to try and keep CPI at or close to the target set by the Government. The calculation of CPI includes many items of normal household expenditure but excludes some items such as mortgage interest payments and Council Tax.

Credit Rating: Formal opinion by a registered rating agency of a counterparty's future ability to meet its financial liabilities; these are opinions only and not guarantees.

Corporate Bonds: Corporate bonds are bonds issued by companies. The term is often used to cover all bonds other than those issued by governments in their own currencies and includes issues by companies, supranational organisations and government agencies.

Counterparty List: List of approved financial institutions with which the Council can place investments.

Custodian: A custodian is a financial institution that holds customers' securities for safekeeping to minimise the risk of their theft or loss. Most custodians also offer other services, such as account administration, transaction settlements, collection of dividends and interest payments and foreign exchange.

Debt Management Office (DMO): The DMO is an Executive Agency of Her Majesty's Treasury and provides direct access for local authorities into a government deposit facility known as the Debt Management Account Deposit Facility (DMADF). All deposits are guaranteed by HM Government and therefore have the equivalent of a sovereign credit rating.

Federal Reserve: The US central bank, the equivalent of the Bank of

England. (Often referred to as “the Fed”).

Financial Instruments: Financial instruments are tradable assets of any kind. They can be cash, evidence of an ownership interest in an entity, or a contractual right to receive or deliver cash or another financial instrument

Gilts: Gilts are bonds issued by the UK Government. They take their name from ‘gilt-edged’. They are deemed to be very secure as the investor expects to receive the full face value of the bond to be repaid on maturity.

LIBID: The London Interbank Bid Rate (LIBID) is the rate bid by banks on Eurocurrency deposits (i.e. the rate at which a bank is willing to borrow from other banks).

LIBOR: The London Interbank Offered Rate (LIBOR) is the rate of interest that banks charge to lend money to each other. The British Bankers' Association (BBA) work with a small group of large banks to set the LIBOR rate each day. The wholesale markets allow banks who need money to borrow from those with surplus amounts. The banks with surplus amounts of money are keen to lend so that they can generate interest which it would not otherwise receive.

LOBO: Stands for Lender Option Borrower Option. The underlying loan facility is typically very long-term - for example 40 to 60 years - and the interest rate is fixed. However, in the LOBO facility the lender has the option to call on the facilities at pre-determined future dates. On these call dates, the lender can propose or impose a new fixed rate for the remaining term of the facility and the borrower has the ‘option’ to either accept the new imposed fixed rate or repay the loan facility.

IFRS: International Financial Reporting Standards.

Maturity: The date when an investment or borrowing is repaid.

Maturity Structure / Profile: A table or graph showing the amount (or percentage) of debt or investments maturing over a time period.

Monetary Policy Committee (MPC): Government Body that sets the Bank Rate. Its primary target is to keep inflation within 1% of a central target of 2%. Its secondary target is to support the Government in maintaining high and stable levels of growth and employment.

Money Market Funds (MMF): Pooled funds which invest in a range of short term assets providing high credit quality and high liquidity.

MiFID II (Markets in Financial Instruments Directive): EU legislation that regulates firms who provide services to clients linked to ‘financial instruments’. As a result of MiFID II, from 3rd January 2018 local authorities will be treated as retail clients but can “opt up” to professional client status, providing that they meet certain qualitative and quantitative criteria.

Minimum Revenue Provision (MRP): An annual provision that the Council is statutorily required to set aside and charge to the Revenue Account for the repayment of debt associated with expenditure incurred on capital

assets.

Non Specified Investment: Investments which fall outside the WG Guidance for Specified investments (below).

Operational Boundary: This linked directly to the Council's estimates of the CFR and estimates of other day to day cash flow requirements. This indicator is based on the same estimates as the Authorised Limit reflecting the most likely prudent but not worst case scenario but without the additional headroom included within the Authorised Limit.

Premiums and Discounts: In the context of local authority borrowing,
(a) the premium is the penalty arising when a loan is redeemed prior to its maturity date and
(b) the discount is the gain arising when a loan is redeemed prior to its maturity date.

Prudential Code: Developed by CIPFA and introduced in April 2004 as a professional code of practice to support local authority capital investment planning within a clear, affordable, prudent and sustainable framework and in accordance with good professional practice.

Prudential Indicators: Indicators determined by the local authority to define its capital expenditure and asset management framework. They are designed to support and record local decision making in a manner that is publicly accountable; they are not intended to be comparative performance indicators

Public Works Loans Board (PWLB): The PWLB is a statutory body operating within the United Kingdom Debt Management Office, an Executive Agency of HM Treasury. The PWLB's function is to lend money from the National Loans Fund to local authorities and other prescribed bodies, and to collect the repayments.

Quantitative Easing (QE): QE is a form of monetary policy where a Central Bank creates new money electronically to buy financial assets, like government bonds. This cash injection lowers the cost of borrowing and boosts asset prices to support spending.

Revenue Expenditure: Expenditure to meet the continuing cost of delivery of services including salaries and wages, the purchase of materials and capital financing charges.

Retail Price Index (RPI): A monthly index demonstrating the movement in the cost of living as it tracks the prices of goods and services including mortgage interest and rent.

Term Deposits: Deposits of cash with terms attached relating to maturity and rate of return (Interest).

Specified Investments: Term used in the Welsh Assembly Guidance for Local Authority Investments. Investments that offer high security and high liquidity, in sterling and for no more than one year. UK government, local authorities and bodies that have a high credit rating.

Supported Borrowing: Borrowing for which the costs are supported by the government or third party.

Supranational Bonds: Instruments issued by supranational organisations created by governments through international treaties (often called multilateral development banks). The bonds carry an AAA rating in their own right. Examples of supranational organisations are the European Investment Bank, the International Bank for Reconstruction and Development.

Treasury Bills (T-Bills): Treasury Bills are short term Government debt instruments and, just like temporary loans used by local authorities, are a means to manage cash flow. They are issued by the Debt Management Office and are an eligible sovereign instrument, meaning that they have an AAA-rating.

Treasury Management Code: CIPFA's Code of Practice for Treasury Management in the Public Services, initially brought in 2003, subsequently updated in 2009 and 2011.

Treasury Management Practices (TMP): Treasury Management Practices set out the manner in which the Council will seek to achieve its policies and objectives and prescribe how it will manage and control these activities.

Temporary Borrowing: Borrowing to cover peaks and troughs of cash flow, not to fund capital spending.

Unsupported Borrowing: Borrowing which is self-financed by the local authority. This is also sometimes referred to as Prudential Borrowing.

Yield: The measure of the return on an investment instrument.